



# FOY CERTIFICATION

*Why?*

# CLARITY



- Hi, my name is Andrew Foy
- I work with specialist contractors, on
- Quality, Environmental and Health & Safety Management

# AUTHORITY



- A specialist, award winning, contractor to the Construction Industry for over twenty years
- Implemented ISO Standards to the businesses I worked in – and became a believer in what they can do for specialist contractors!
- Set up *Foy Certification Ltd* in summer 2011 and qualified as a Lead Auditor for the three International Standards relevant to construction contractors – ISO 9001, ISO 14001 and OHSAS 18001
- *Published Not Just A Tick In A Box* in summer 2013, specifically aimed at construction specialists.
- Designated *Service Provider* to FIS, CFA, BBSA, and Streetwise Subbie, Quality Management Consultant to the Green Deal Consortia
- 100% success record in securing ISO Certification for specialists, 50<sup>th</sup> contractor successfully Triple ISO Certified in June 2015



# THE PROBLEM WITH ISO

*(before Foy Certification!)*



- ISO acquired a bad name through shocking implementation that didn't serve business needs
- ISO became surrounded by myths and misconceptions
- Too much "tick in a box" mentality
- Contractors didn't understand the benefits
- Contractors didn't realise that *any* business with the right approach can secure Triple ISO Certification

# THE FOY CERTIFICATION SOLUTION



- A unique combination of
  - ex-specialist contractor
  - practical experience of implementing the Standards to specialist construction businesses
  - Lead Auditor qualifications
- Fit ISO to your business; don't expect your business to fit to ISO
- A practical, lean and effective approach to serve your business
- Fast-track process – a matter of weeks!
- A **Guarantee** of successful Triple ISO Certification at the first attempt  
<http://www.foycertification.com/guarantee/>
- Unlimited **Aftercare** as you bed your system in
- Fixed fee - no open-ended Daywork!
- 60% of the fee is back-ended until after you have passed your Audits
- Testimonials from businesses like yours  
<http://www.foycertification.com/testimonials/>

# THE WHY



- The most valuable product on the market for specialist construction subcontractors
- The only ex-specialist subcontractor offering fast-track guaranteed ISO Certification

Making specialist contractors stronger for the  
fray

*#strongersubcontractors*



# THE OPPORTUNITY



- Secure Triple ISO Certification in weeks
- Assure your customers
- Access new markets
- Stand out from the crowd
- Differentiate your business
- Increase the value of your business instantly
- Build more long-term value through continual improvement
- Less waste, fewer errors
- Define your Best practice

# NEXT STEPS



- Call or mail Andrew Foy for a no-obligation chat, 075180571357 or [andrew@foycertification.com](mailto:andrew@foycertification.com)
- Download more information from <http://www.foycertification.com/downloads/>
- Take a look at our “Guaranteed ISO Certification by Christmas” programme
- <http://www.foycertification.com/guaranteed-iso-certification-christmas-programme/>



# ESSENCE



Foy Certification exists to help specialist construction contractors secure Triple ISO Certification in the leanest and most practical and effective manner possible

*"There is nobody out there doing what Foy Certification does"*

# What is ISO & ISO Certification?



“ISO (International Organization for Standardization) is the world’s largest developer of International Standards which... make industry more efficient and effective”

“A Standard is a document that provides requirements, specifications, guidelines or characteristics that can be used consistently to ensure that materials, products, processes and services are fit for their purpose”

So if we are assessed (Certified) against a universally acknowledged appropriate “Standard” our customers are assured that we are a safe pair of hands to engage and do business with

# The Standards



- ISO 9001 - the internationally-recognised Standard for Quality Management, providing a framework for demonstrating your commitment to quality delivery and enhancing Customer Satisfaction
- ISO 14001 - the Environmental Management Standard which is the preferred choice for demonstrating your “Green Credentials”, for understanding, controlling and improving your business’s impact on the environment
- OHSAS 18001 - the accepted “gold standard” for effective Occupational Health & Safety Management
- “For business, they are strategic tools that reduce costs by minimising waste and errors and increasing productivity”